

#### eBooking: Truly Digital Air Cargo

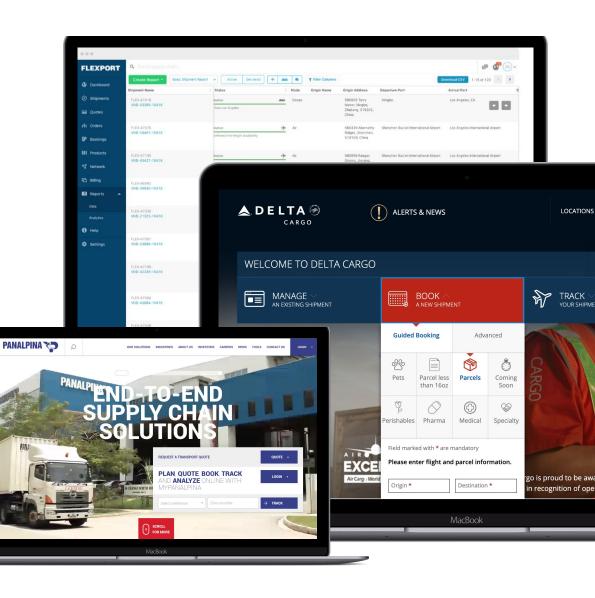
Search, compare, and book air cargo in minutes on the world's largest airline network



#### Forwarders <del>are moving</del> have moved to eBooking

Early adapters are seeing the benefits. **Are you?** 







#### Faster, more accurate booking with real-time pricing on the world's largest carrier network

	Jun 19, 2020	Goods type Load General cargo 100 I	Boxes 12.50 CBM, 1000	KG		Edit search	
Showing the 42 che All-in rates include fuel, risk	apest rates  and war, except handling and ray.		Option 1 - Airlin	e/Departure date 👻	Rate/kg Total	Matrix view	
	Fri 19 JUN	Sat 20 JUN	Sun 21 JUN	Mon 22 JUN	Tue 23 JUN	Wed 24 JUN	
	PVG → JFK 6:00 pm - 07:20 am +1 0 13h 20 €505,20 Cheapest €3.24/kg	PVG → LAX → JFK 6:00 pm - 07:20 am +1	PVG → LAX → JFK 6:00 pm - 07:20 am +1 © 13h 20 €545.20 €3.33/kg	PVG + LAX + JFK 6:00 pm - 07:20 am +1 ⊙ 13h 20 €780.00 €3.67/kg	PVG → LAX → JFK 6:00 pm - 07:20 am +1 © 13h 20 €1.024.90 €4.25/kg	PVG → LAX → JFK 6:00 pm - 07:20 am +1 © 13h 20 €670.00 €3.42/kg	
Lufthansa Cargo     Networking the works.	PVG → LAX → JFK 6:00 pm - 07:20 am +1 0 13h 20 €710.00 €3.55/kg	PVG → LAX → JFK 6:00 pm - 07:20 am +1 © 13h 20 €780.00 €3.67/kg	PVG → JFK 6:00 pm - 07:20 am +1 © 13h 20 €950.30 Fastest €4.12/kg	No result found Offline booking	C Loading the best result for you	PVG → LAX → JFK 6:00 pm - 07:20 am •1 © 13h 20 €3.67/kg	
ĸÊM	PVG → LAX → JFK 6:00 pm - 07:20 am +1 0 13h 20 €730.00 €3.80/kg	Coading the best result for you	PVG → LAX → JFK 6:00 pm - 07:20 am +1 ⊙ 13h 20 €980.00 €4.25/kg	Sorry, we found no results filling this criteria.	PVG → LAX → JFK 6:00 pm - 07:20 am +1 © 13h 20 €670.00 €5.40/kg	PVG → LAX → JFK 6:00 pm +07:20 am +1 © 13h 20 €780.00 €3.67/kg	
SAS Cargo	PVG → LAX → JFK 6:00 pm - 07:20 am +1 © 13h 20 €880.00 €3.91/kg	PVG → LAX → JFK 6:00 pm - 07:20 am +1 © 13h 20 €3.280.00 €7.20/kg	PVG → LAX → JFK 6:00 pm - 07:20 am +1 © 13h 20 €980.00 €4.25/kg	PVG → JFK 6:00 pm - 07:20 am +1 © 13h 20 Greenest €5.16/kg	C Loading the best result for you	PVG → LAX → JFK 6:00 pm - 07:20 am •1 (⇒ 13h 20 €4.25/kg	
IBERIA 🍯	PVG → LAX → JFK 6:00 pm - 07:20 am +1 0:13h 20 €890.00 €3.93/kg	Sorry, we found no results filling this criteria.	PVG → LAX → JFK 6:00 pm - 07:20 am +1 ⊙ 13h 20 €980.00 €4.25/kg	PVG → LAX → JFK 6:00 pm - 07:20 am +1 © 13h 20 €1.280.00 €4.25/kg	PVG → LAX → JFK 6:00 pm - 07:20 am +1 © 13h 20 €980.00 €4.25/kg	PVG → LAX → JFK 6:00 pm +07:20 am +1 © 13h 20 €3.95/kg	
CARGO	PVG → LAX → JFK 6:00 pm - 07:20 am +1 © 13h 20 €930.00 €3.95/kg	Coading the best result for you	PVG → LAX → JFK 6:00 pm - 07:20 am +1 © 13h 20 €670.00 €4.25/kg	Sorry, we found no results filling this criteria.	PVG → LAX → JFK 6:00 pm - 07:20 am +1 © 13h 20 €780.00 €4.25/kg	No result found Offline booking	
AirBridgeCargo	PVG → LAX → JFK 6:00 pm - 07:20 am +1 0 13h 20 €1.100.00 €4.12/kg	PVG → LAX → JFK 6:00 pm - 07:20 am +1 ⊙ 13h 20 €540,00 €5.25/kg	PVG → LAX → JFK 6:00 pm - 07:20 am +1 ⊙ 13h 20 €790.00 €4.25/kg	PVG → LAX → JFK 6:00 pm - 07:20 am +1 ⊙ 13h 20 €820.00 €4.25/kg	S Loading the best result for you	PVG + LAX + JFK 6:00 pm - 07:20 am +1 0 13h 20 €1.280.00 €4.25/kg	
		© 2019 Web Cargo	, Sociedad Limitada Leg <u>al Notic</u>	e - <u>Terms of service</u>			
						_	





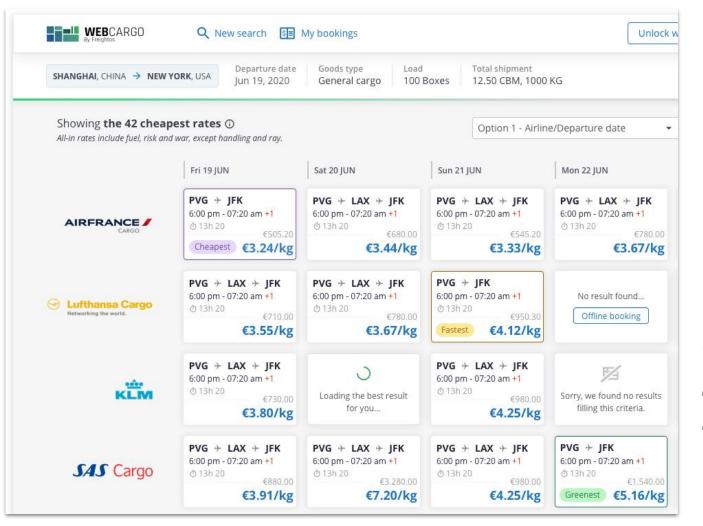


More airlines coming soon!

3



## All airlines. All bookings. One site.



\*Rates shown here are illustrative and do not reflect real rates available

WEB**CARGO** 

Book your shipment directly with the carrier from **the same platform** you use to find pricing and route information - **book with multiple airlines, all on one website** 

"It used to take three hours to book air cargo, start to finish. Now, it takes us five minutes."

Quim Sangés, Air Export/Import Coordinator



# From booking to book<u>ed</u> in seconds

Send a booking request to the airline, and receive an answer from the airline in seconds with up-to-the-second pricing and availability.

Choose the flight you want, enter your AWB number, and confirm your shipment. **Presto! Your shipment is booked.** 

tinerary			Goods Type		
rom	То	Departure date	Commodity 🛈	Choose from list	
Origin airport	Destination airport	Select date	Type your 4 digits HS code or	the commodity name 👻	
/hat are you	shipping?	y boxes O Calculate by total shipm			
All units are turnabl	e 🗌 All units are stackable				
Vhat are you         All units are turnable         of Units       Unit diagonal		y boxes Calculate by total shipm			

ults > Review and book				
ltinerary			Amount due	Transparent Pricing Policy
😑 PVG 🔶 ( ) CDG 🔶 틀 JFI	ĸ	Rate per kilo:	€/kg 1.65	
Total transit time: 9h 15min		Freight:	€598.50	
rotal transit time, sit formin		IAG Cargo + BE567	Surcharges:	All in
Departure		Arrival	Total	€1.540.00
Sun 20 Dec - 16:50	9()	Sun 20 Dec - 22:50		
Stavanger International Airport (PV	G) 6h 00min	Charles de Gaulle Airport (CDG)		
හ Stop 58min			<ul> <li>Shipment det</li> </ul>	ails
		IAG Cargo 🔶 BE599		
Departure Sun 20 Dec - 23:48	Flight 3321	Arrival Mon 21 Dec - 03:20	^ Load information	
Charles de Gaulle Airport (CDG)		John F. Kennedy International Airport (JFK)	To be confirmed by the handling agent on the airport	
			Load:	200 Units/Boxes
			Total Shipment:	18.54 cbm 3090 kg
AWB number	AWB type		Gross Weigh:	2650.00 1s
339 6778921998888	Select your AWB type 🔹		Volume weight (1:6):	3090.00 kg
			Chargable weight:	3090.00 kg
Use from AWB stock			View more details	
			If your actual shipment	is different from the
	Book this shipment	If your actual shipment is different from the information provided, you may incur in additional		



### Don't just take our word for it.







"Not just 24-hour sales, but 24-hour operations, too. Including weekends! This allows us to provide exceptional customer service and experience everything is smoother and simpler for the customer."



Rafael Sabucedo Martinez Head of Business Development and Sales

#### How It Works







#### Why should I eBook?

Faster. Less than 2 minutes to eBook, start to finish

**Easier**. Simple, straightforward booking workflow

More accurate. Avoid costly human errors

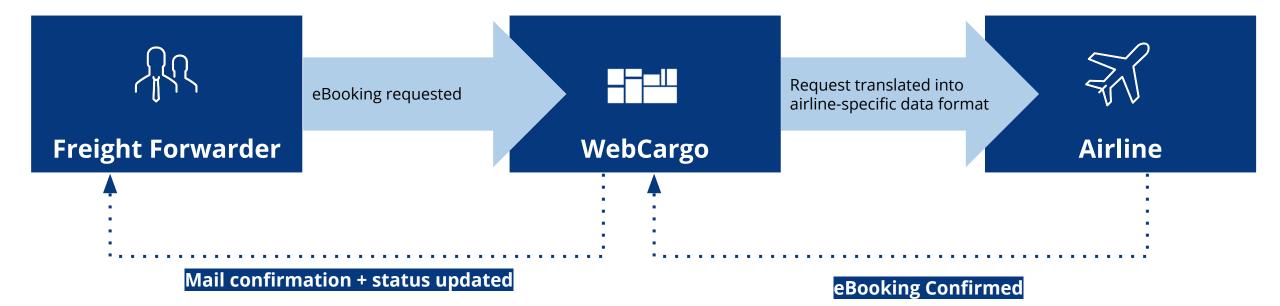
More transparent. Real-time airline pricing and capacity

**Convenient**. One site. Many airlines. All your bookings

**24/7**. Round-the-clock service to customers - even when airlines are closed



## **The eBooking Process**







## Why now?

**Increased win rate**: Happier customers book more<sup>\*</sup>

**Get ahead of the curve**: Future proof your customer service

**Efficiency**: Unlock a full hour of efficiency for each person on your operations team, every day

**Better procurement**: eBook at the lowest price possible, using live pricing to maximize margins





WebCargo lets us compare live air rates across carriers and book directly with confirmation in seconds. It saves us hours of search and comparison.



Jeannot Sobiestre Branch Manager



We understand digitizing air freight.

2,000 logistics providers

**18K** unique users

90 countries with active users

**1m** monthly quote searches



and 2,000+ other forwarders worldwide