



NAXCO Group
CORPORATE PRESENTATION
February 2022



/ AGENDA



1 / History, Organization and Activities

2 / NAXCO Group's Companies

3 / Network

4 / Key Figures

5 / Mission, Vision and Values

/ NAXCO GROUP HISTORY



Over a 50-year history, NAXCO Group evolved from a small liner agency based company into one of the largest fully integrated shipping and logistics providers, with a commitment to serve the shipping and cargo industry and apply the highest values and standards to clients needs.



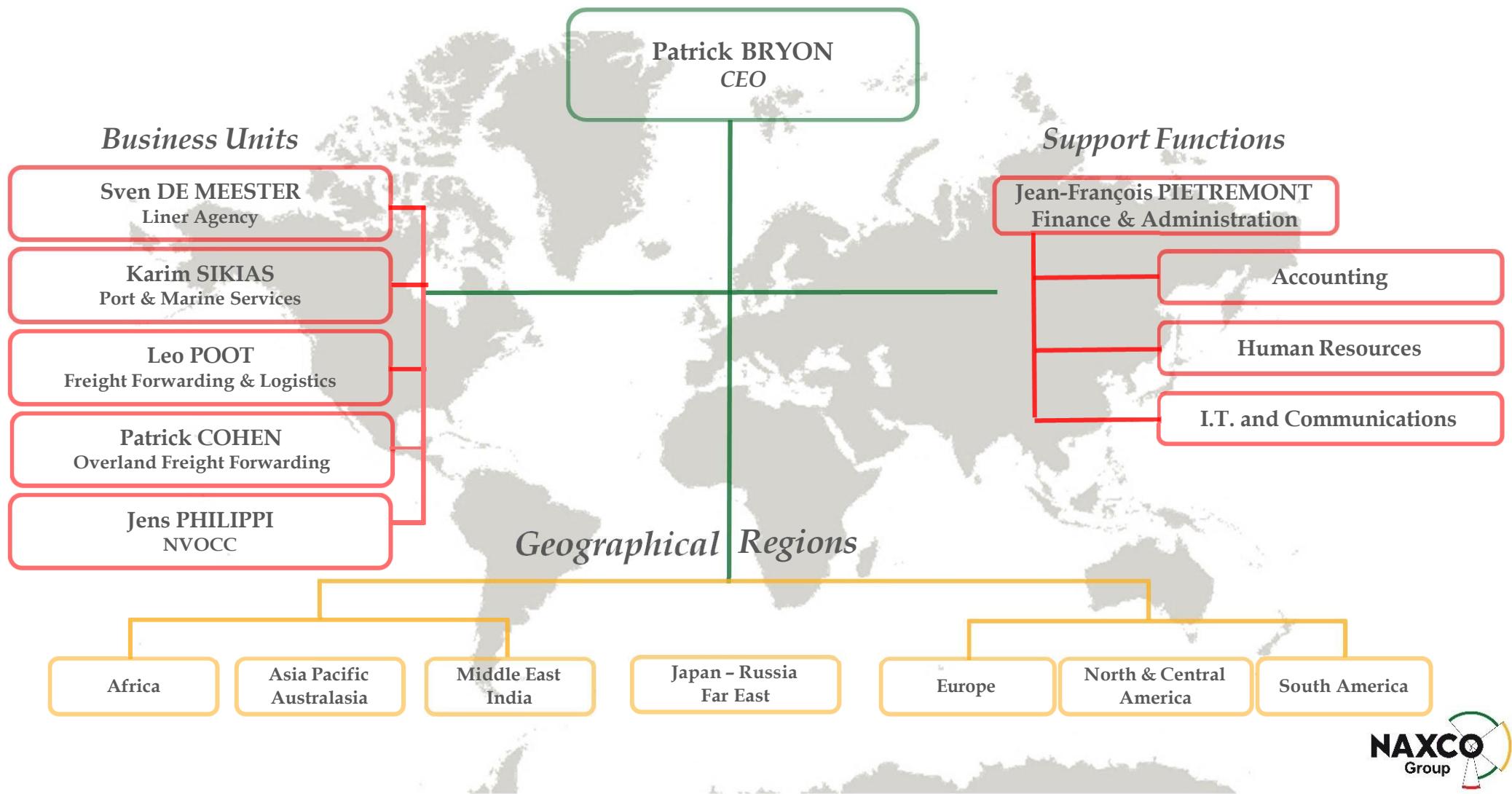
- 1967** NAXCO is founded with the creation of Agena, representing owners in the shipping industry
- 2000** Acquisition of the shipping agency DKT in Belgium
- 2005** Acquisition of the shipping agency MADSHIP in Martinique
- 2006** Acquisition of the shipping agency SLAVENBURG-EN-HUYSER in the Netherlands
- 2007** Acquisition of the shipping agency UNAMAR-TRIMAR in Belgium
- 2008** Acquisition of the forwarding company SBTC in Belgium
- 2008** Acquisition of SOGEMCO in Algeria
- 2008** Acquisition of the project cargo inland transport agency EL AMANA in Algeria
- 2009** Establishment of the shipping agency AGT in the Suez Canal in Egypt
- 2010** Establishment of NAXCO Asia in Singapore
- 2011** Establishment of NAXCO Shipping and Logistics in Morocco
- 2011** Acquisition of THORESEN Shipping and Logistics in Asia
- 2012** Acquisition of stakes in Africamar Shipping & Logistics
- 2014** Acquisition of the air cargo and logistics agency DAS LOGISTICS in Belgium and establishment of DKT-ALLSEAS UK Company
- 2019** Acquisition of the air cargo and logistics agency SCTIL located in Roissy CDG
- 2021** Acquisition of Herfurth France located in Le Havre



/ ORGANIZATION CHART



Four business units supported by shared services provide optimal productivity



/ ACTIVITIES



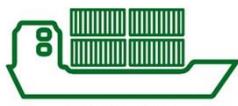
We have four distinct and interrelated business streams that naturally complement the core businesses of our clients.



/ ACTIVITIES



4 BUSINESS UNITS



SHIPPING

- Portfolio of a wide range of Principals in all modes
- Sales and Marketing expertise
- Strong customers relationships
- Well established cost effective infrastructure
- Accurate and efficient marketing
- EDI with leading industry systems



FORWARDING & LOGISTICS

- Ocean forwarding
- Air forwarding
- Overland Freight forwarding
- Ocean Carriers contracts
- Master consolidations
- Time definitive solutions
- Global transportation
- Storage and Warehousing
- P.O Management and vendor Management
- Systems integration and E2E visibility



NVOCC

- Negotiable B/L
- FMC licensed NVOCC
- MOC licensed NVOCC
- Carriers service contracts
- Dedicated networks
- Management solutions
- Online Bill of Lading
- Insurance coverage



PORT & MARINE SERVICES

- Port agent for ship-owners, operators, charterers, traders
- Husbandry
- Crew change
- Cargo brokerage
- Survey
- Canal transits
- Offshore support
- Ship supply
- Protecting agency
- Spare parts logistics

/ NAXCO GROUP BUSINESS PORTFOLIO



Business Units by Regions

COUNTRIES BUSINESS UNIT \	NORTHERN EUROPE				MEDITERRANEAN AREA			ASIA	
	FRANCE	BELGIUM	NETHERLANDS	POLAND	ALGERIA	MOROCCO	EGYPT	SINGAPORE	THAILAND
LINER AGENCY	✓	✓	✓						✓
PORT SERVICES	✓	✓	✓		✓	✓	✓		✓
SEA FREIGHT FORWARDING	✓	✓	✓			✓			✓
AIR FREIGHT FORWARDING	✓	✓	✓			✓			
OVERLAND FREIGHT FORWARDING	✓	✓	✓	✓	✓	✓			
CUSTOMS BROKERAGE	✓	✓				✓			
NVOCC	✓	✓	✓		✓	✓		✓	✓
ENTITIES / BRANDS	NAXCO France & TOS CLB SHIPPING SCTIL	NAXCO Belgium DKT Belgium Unamar Trimar	Slavenburg & Huyser NAXCO Logistics Benelux DKT Netherlands	NAXCO Poland	Sogemco El Amana	NAXCO Shipping & Logistics Maroc	AGT Egypt	United Ocean Lines	TSL NAXCO

/ NAXCO GROUP'S COMPANIES



Local Presence, Global Power



INTEGRATED & INTERRELATED COMPANIES

/ NETWORK



NAXCO has stamped its presence by growing and expanding its global footprint. Our comprehensive transport offer is underpinned by affiliates and strategic alliances with worldwide partners who are leaders in their sector and share our set of values.



/ KEY FIGURES



Three Key Regions

North Europe

Asia Pacific

North Africa

KEY FIGURES

Turnover
155 million euros

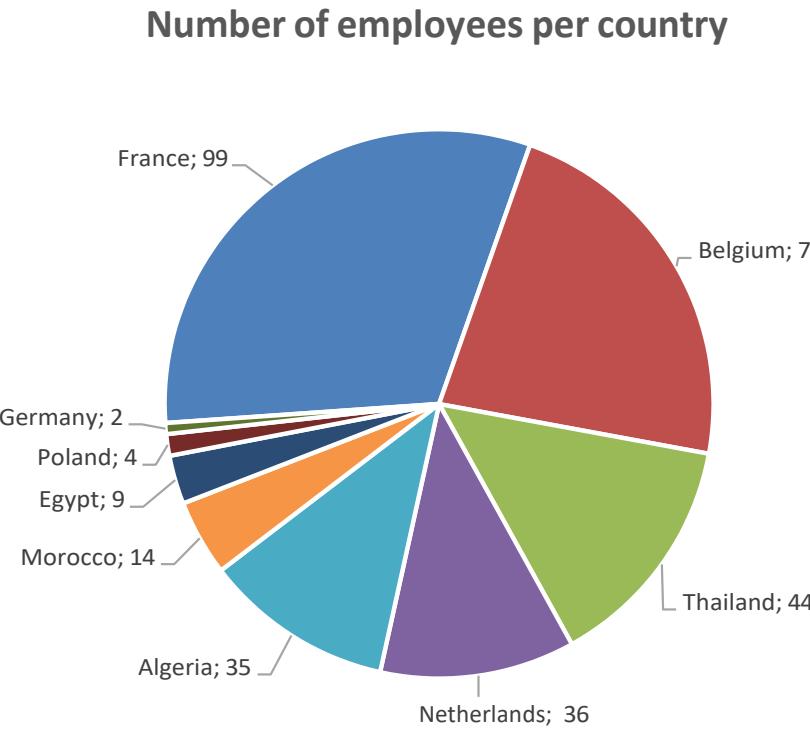
Staff
313 employees

TEUS handled in liner and Forwarding in and out
110 000

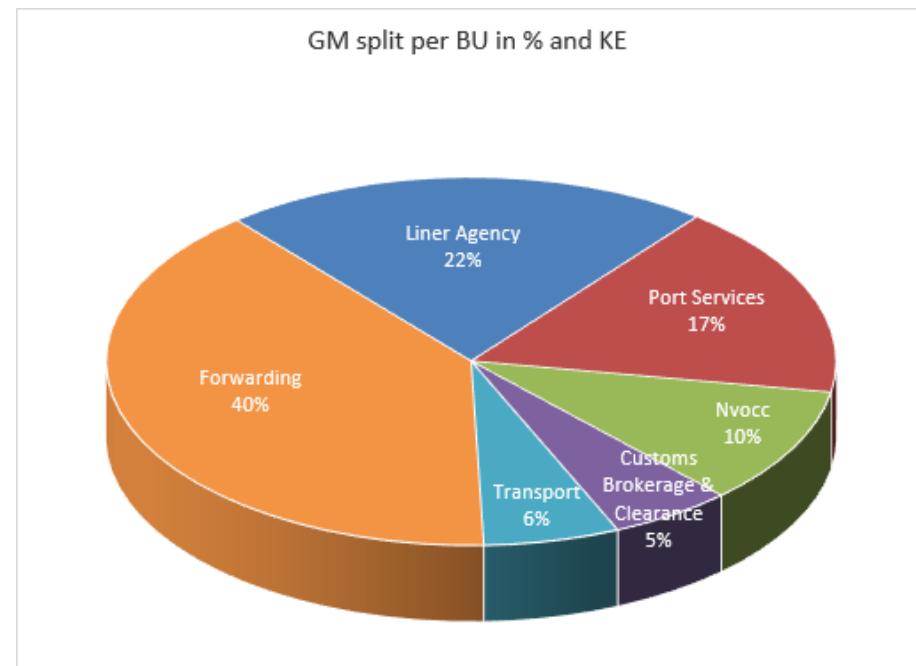
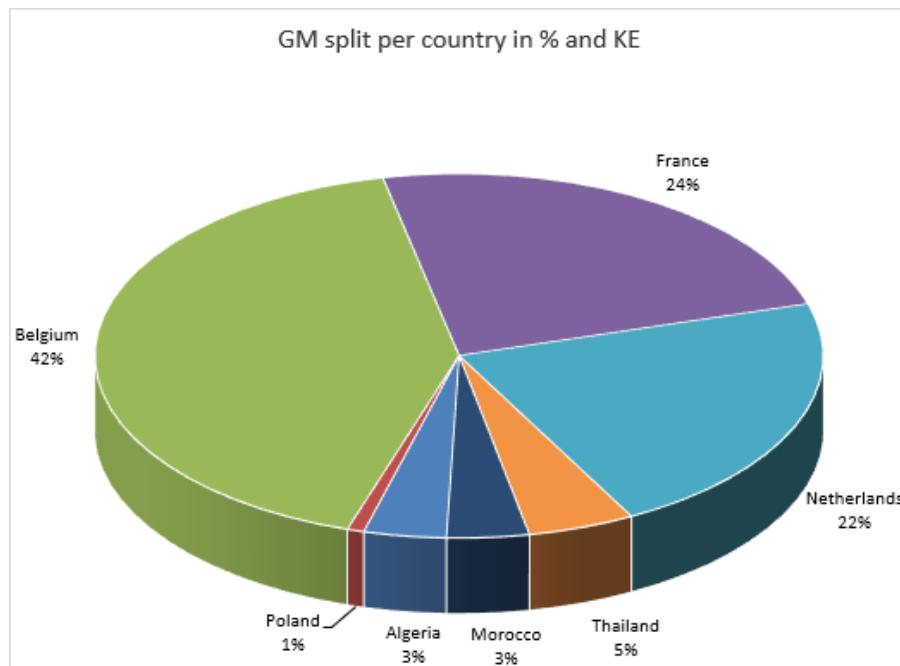
Conventional and project (sea)
2 040 000 F/T

Air freight forwarding
2 500 F/T

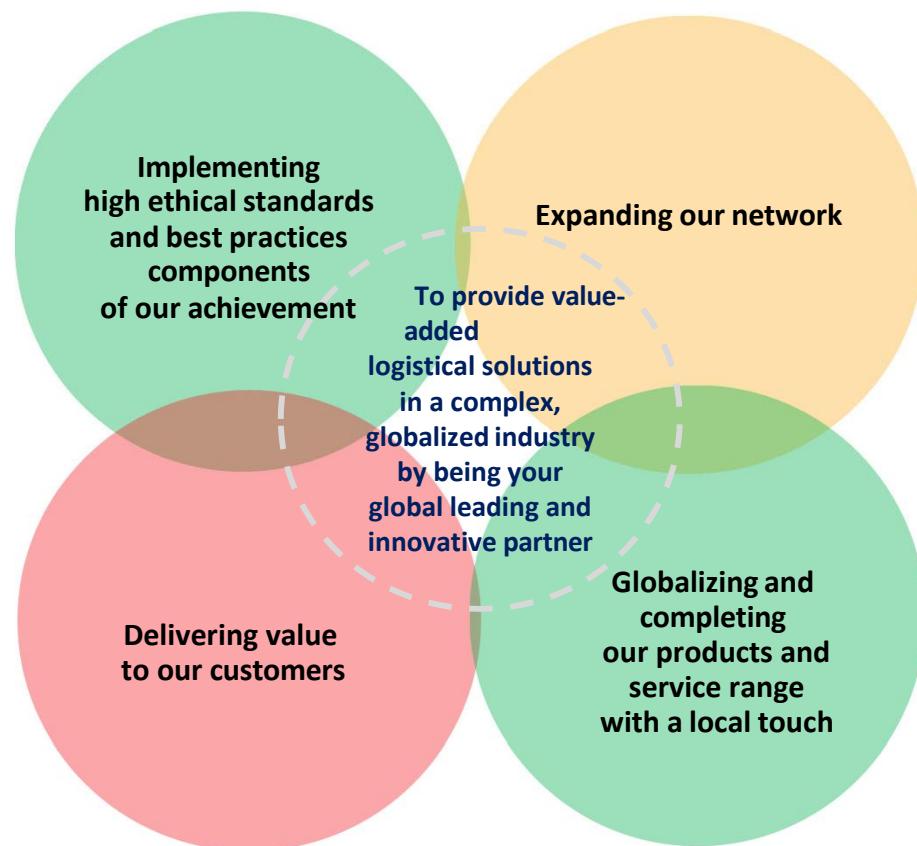
Port Services
3 160



/ NAXCO Group - Gross Margin per Country / per Business Unit in %



/ NAXCO MISSION AND VISION





We foster strong ethical values and a team spirit that rewards commitment and initiative

By implementing fairness, reliability and efficiency, we ensure we can deliver services to all our valued clients competitively

We value our people's expertise and place a great emphasis on their welfare and motivation