

NAXCO GROUP PRESENTATION

With over **54 years** in the market, **NAXCO GROUP** provides Shipping Transport and Logistics services.

Fruit of the international development strategy of NAXCO Group, **NAXCO Shipping & Logistics Maroc** was established in Casablanca - Morocco in February 2011 and has developed its services to open offices in **Tangier, El Jadida, Safi**, and office sharing with TRADE NAV company in **Agadir**

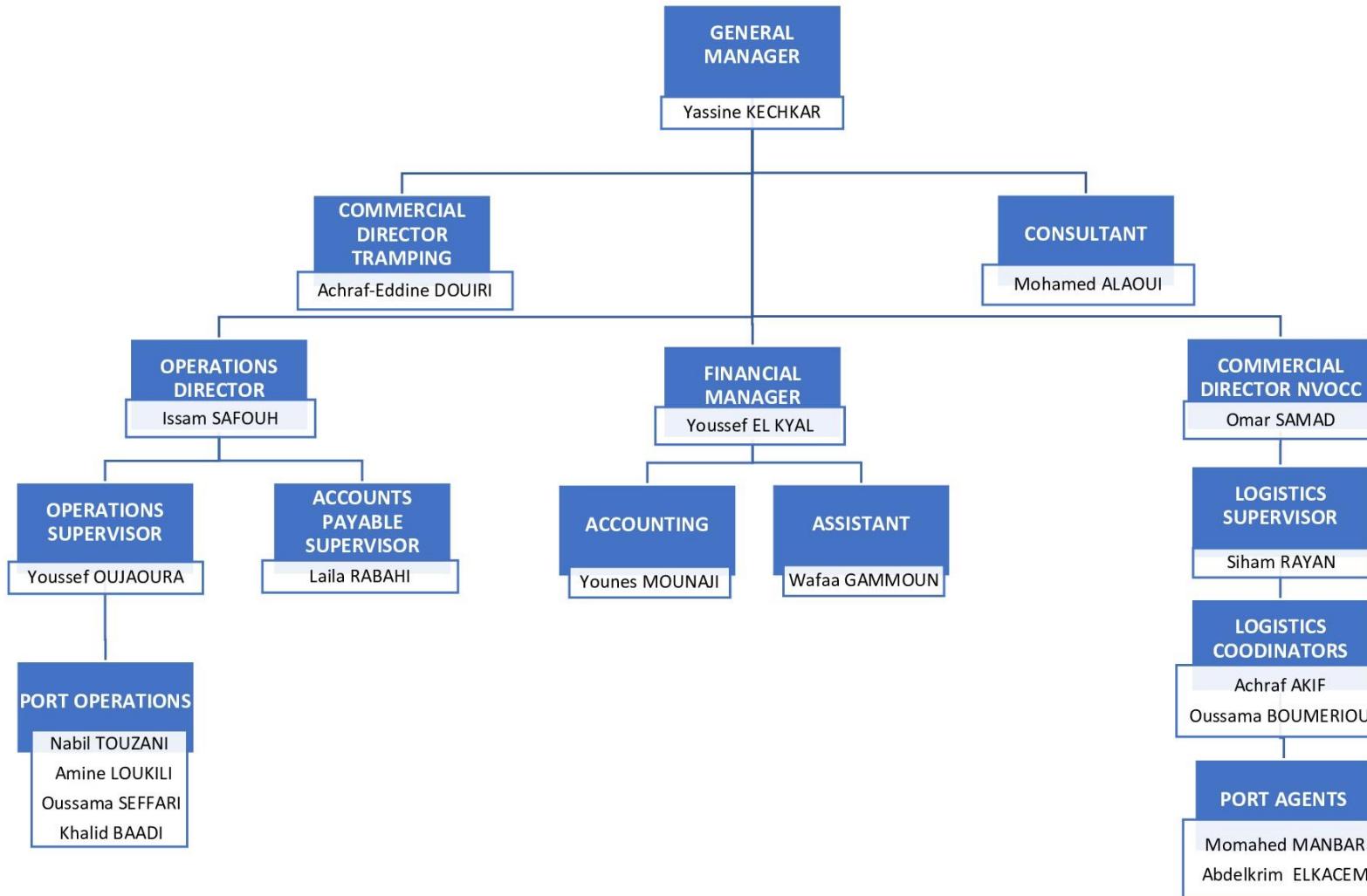
Naxco Group's primary objective is to solve all supply chain needs for companies operating over the world.

The Group has its headquarter in France and has its **own offices** in, Belgium, Netherlands, Thailand, Algeria, Nigeria, Senegal, Benin, Egypt, Togo, Ivory Coast, Ghana and Morocco.

HISTORIC MILESTONES

- **1967:** NAXCO is founded with the creation of Agena, representing owners in the shipping industry
- **2000:** Acquisition of the shipping agency DKT in Belgium
- **2005:** Acquisition of the shipping agency MADSHIP in Martinique
- **2006:** Acquisition of the shipping agency SLAVENBURG-EN-HUYSER in the Netherlands
- **2007:** Acquisition of the shipping agency UNAMAR-TRIMAR in Belgium
- **2008:** Acquisition of the forwarding company SBTC in Belgium
- **2008:** Acquisition of SOGEMCO in Algeria
- **2008:** Acquisition of the project cargo inland transport agency EL AMANA in Algeria
- **2009:** Establishment of the shipping agency AGT in the Suez Canal in Egypt
- **2010:** Establishment of NAXCO Asia in Singapore
- **2011:** Establishment of NAXCO Shipping and Logistics in Morocco
- **2011:** Acquisition of THORESEN Shipping and Logistics in Asia
- **2012:** Acquisition of stakes in Africamar Shipping & Logistics
- **2014:** Acquisition of the air cargo and logistics agency DAS LOGISTICS in Belgium and establishment of DKT-ALLSEAS UK Company
- **2019:** Acquisition of the air cargo and logistics agency SCTIL located in Roissy CDG
- **2021:** Acquisition of Herfurth France located in Le Havre

ORGANIZATION CHART



NAXCO Group is one of the largest fully integrated shipping and logistics provider. It's composed of **30 affiliates and 340 employees** worldwide, all active in Shipping, Forwarding & Logistics, NVOCC and Marine services

Since its opening, **NAXCO Shipping & Logistics Maroc** already manages about **30 calls** per month (cruises, dry bulk, carriers, conventional tankers) as Full Agent or Protecting Agent with a professional team reachable **24/24**

NAXCO Shipping & Logistics Maroc is specialized also in Logistics & Freight forwarding solutions segment and develop specific solution adapted to customers built on special support from terminal operators and port authorities.

NAXCO Shipping & Logistics Maroc is a single-shareholder company, 100% owned by **NAXCO GROUP**.

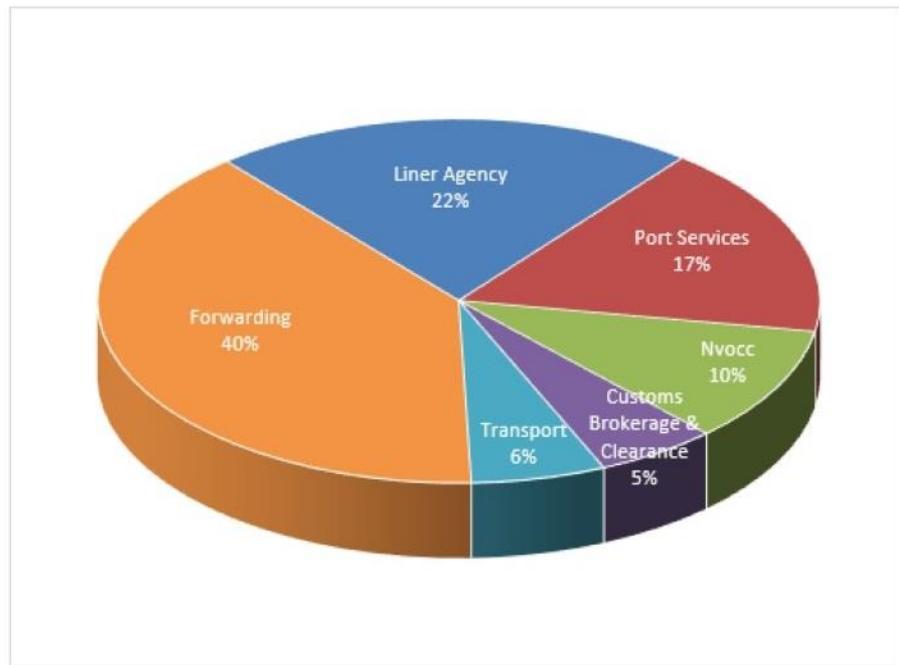
OUR COMMITMENTS:

- Tailor our offers to customers requests
- Put the expertise and competence of our team at our client disposal
- Provide our clients reliable, timely and quality services
- Continuously improve our working methods to always offer the best service
- Innovate and grow
- Respect our commitments
- Hotline Service 24/24
- Liability insurance (ITIC Londres)

NAXCO GROUP KEY FIGURES

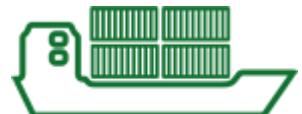
Turnover	Staff	Office
155 million €	313 employees	30 own offices
Air Freight forwarding		
	2 500 F/T	
Conventional transport	TEU volume	Port Calls
2 040 000 F/T	110 000 per year	3 160 per year

Gross Margin per Business Unit in %



SERVICES

MARINE SERVICES:



- Full agency, protecting / supervision, crew transfer, spare parts delivery
- Main player in cruise business: Costa, Club Med, Princess Cruise, Holland America Line, Seabourn, Ibero, Star Clipper.
- Agent for cargo vessels (bulk, tanker, chemicals...): Lauritzen, Western Bulk, Fednav.
- Acting with ship agent license Ref 24/13 DTM/SRP, we are able to provide direct service in all Moroccan main ports from Nador to Dakhla.
- We guarantee day and night service, vessel's quick dispatch, daily line up, d/a within 30 days, minimizing fees.
- We act in all Main Moroccan ports (Casablanca, Jorf Lasfar, Tanger, Agadir, Nador and Safi)
- Professional Liability insurance (ITIC London)

FORWARDING & LOGISTICS



- ✓ Global transportation by land, sea and air
- ✓ **Complete transport services**, tailored to its customers' needs.
- ✓ **30 offices** around the world.
- ✓ International network of agents offering solutions across the globe.
- ✓ More than **500 agents** over the world
- ✓ Full or partial loads (LCL / LTL).
- ✓ **NAXCO** offers the following services:
 - Efficient customer support service
 - Competitive transit times
 - Customs and documentation support
 - Temperature controlled cargo
 - Dangerous goods cargo (ADR, IMDG and DGR)
 - Door to door deliveries
 - Conventional load and Ro-Ro
 - Monitoring and daily reports
 - Suitable solutions and time optimization
 - Customs Brokerage

DIFFERENTIATION



The **GLOBALITY** of multimodal and integrated solutions that enable **NAXCO** to meet all supply chain requirements of its national and international clients.



SOLIDITY which stems from more than **half-century** of experience, as well as a solid financial standing, upheld by continuous annual growth



FLEXIBILITY, where the accumulated expertise and the focus on information enables **NAXCO** to adapt easily to customers' requirements and provide a rapid response to their needs.

LOCAL PRESENCE, GLOBAL POWER



OUR REFERENCES

DRY & TANKERS



AUG. BOLTEN
Wm. Miller's Nachfolger



OUR REFERENCES



OUR REFERENCES CRUISE, NAVY & YACHTING



OUR REFERENCES FREIGHT FORWARDING

