

CLX LOGISTICS

THE WORLD LEADER IN CHEMICAL LOGISTICS





Capabilities: CLX Logistics Overview



Comprehensive Logistics Management, Transportation and Technology Services

CLX Logistics Fast Facts

- Established in 1997
- Americas: Blue Bell, PA
- EMEA: Eindhoven, NL
- 55+ TMS implementations
- Partnered with e2open since 2002
- Over \$17.2 Billion of Freight
- Over 15.1 Million Shipments
- Complete Logistics Service Offerings
- Private, with Strong Growth, No Debt or Venture Capital
- ACC Affiliate Membership
- Hazmat Trained



Value-Added Service Offerings

- 4PL/Managed Services – Global
- Global Multi-tenant Cloud TMS
- Benchmark & E-Bid (LaneLogix)
- Managed Visibility & Compliance
- Network Optimization
- Capacity Management
- Freight Audit
- Rail Fleet Management
- Intermodal Management
- International Logistics Services
- Project Cargo / Air Freight

*One of the Founding
Corporate Sponsors to*



PennState
Smeal College of Business

*20+ Years of Support to the
Supply Chain School*



18 Year Exclusive Partnership in Chemicals



- **Global Freight: \$18 Billion through TM Solutions**
 - Americas: 73%
 - Europe: 21%
 - Asia: 7%
- **Collaborative Product Development for Global Chemical Transportation**
- **E2open: Expanded Network and Supply Chain Suite**

>>> Rail & International Management



International Management: Steve Hamilton Jr. & Jim Matcham

- Freight Forwarding services (Travel agent for international cargo – paper work, bookings, Etc.)
- NVOCC – Non Vessel Owning Common Carrier (Act as steamship line. Contracts with steamship lines directly – leverage volume)
- Compliance Audit (Get out of Jail Free Card) – processes and denied party screenings and more
- International Managed Services
- Air Freight Shipment & Ocean Shipments – import / export



Rail Management: Steve Hamilton Jr. & Don Bieber



- Basic Rail Fleet Management – Track/Trace, Monitoring, Expediting, etc.
- Reporting – demurrage, average turns, track/trace, etc
- Rail Car Utilization – railcar registration, sub-fleet creation, updates to rail fleet, etc.
- Waybill Support
- Railcar lease management
- Fleet maintenance management

>>> CLX Engagement Models – Flexible Solutions



Supporting Customer's Growth Through Multiple Levels of Engagement

Capacity Support Model

- ✓ Brokerage
- ✓ International
- ✓ Air Freight
- ✓ Intermodal

Transportation Technology (TMS)

- ✓ One-way / Two-way Integration
- ✓ NA / EMEA / LA / APAC
- ✓ Managed by Client Resources
- ✓ Inbound / Outbound

4PL/3PL Solution

- ✓ Operational Efficiency Reviews
- ✓ Continuous Improvement
- ✓ Global Analytics
- ✓ Freight Audit
- ✓ Claims Management

Cost Control Solutions

- ✓ Benchmark – All modes globally
- ✓ Procurement Event – Globally
- ✓ Network Assessment

Managed Transportation

- ✓ Execution of Freight Bookings
- ✓ Carrier Management
- ✓ Shipment Monitoring & Control

>>> CLX Partnership with E2Open



English
français (CA)
français (FR)
Deutsch
Português (BR)
Español (ES)
Italiano
Português (PT)
Polski
Türkçe
Nederlands
Español (MX)
Русский
Bahasa Indonesia
中文 (简体)
中文 (繁體)

BLU JAY
SOLUTIONS
now part of **E2OPEN**

CLX LOGISTICS
THE WORLD LEADER IN CHEMICAL LOGISTICS

• North Am Ground
• Optimize
• Execute
• Track
• Settle

• Sea Liner
• Route
• Execute
• Track
• Settle

• EMEA Ground
• Optimize
• Execute
• Track
• Settle

• Asia Road and Short Sea
• Optimize
• Execute
• Track
• Settle

• AUS/NZ Ground
• Optimize
• Execute
• Track

• Africa Ground
• Optimize
• Execute
• Track

• South Am Ground
• Optimize
• Execute
• Track

All Partners

Carriers

Freight Forwarders

3PL's

Tank Operators

All Modes

Van

Bulk Truck

Rail

LTL

Container

ISO Tanks

Air



Ways To Support Business Requirements: Managed Transportation

