# CLX L&GISTICS

# THE WORLD LEADER IN CHEMICAL LOGISTICS



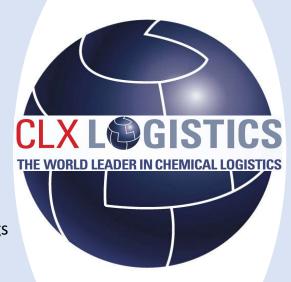
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## **Capabilities: CLX Logistics Overview**

### **Comprehensive Logistics Management, Transportation and Technology Services**

#### **CLX Logistics Fast Facts**

- Established in 1997
- Americas: Blue Bell, PA
- > EMEA: Eindhoven, NL
- > 55+ TMS implementations
- Partnered with e2open since 2002
- Over \$17.2 Billion of Freight
- Over 15.1 Million Shipments
- Complete Logistics Service Offerings
- Private, with Strong Growth, No Debt or Venture Capital
- > ACC Affiliate Membership
- Hazmat Trained



#### **Value-Added Service Offerings**

- 4PL/Managed Services Global
- Global Multi-tenant Cloud TMS
- Benchmark & E-Bid (LaneLogix)
- Managed Visibility & Compliance
- Network Optimization
- Capacity Management
- Freight Audit
- > Rail Fleet Management
- > Intermodal Management
- International Logistics Services
- Project Cargo / Air Freight

One of the Founding Corporate Sponsors to



20+ Years of Support to the Supply Chain School



# >>> E2open – CLX Partnership

# 18 Year Exclusive Partnership in Chemicals



 Global Freight: \$18 Billion through TM Solutions

Americas: 73%Europe: 21%

Asia: 7%

 Collaborative Product Development for Global Chemical Transportation

E2open: Expanded Network and Supply Chain Suite



## >>> Rail & International Management

# International Management: Steve Hamilton Jr. & Jim Matcham

- Freight Forwarding services (Travel agent for international cargo paper work, bookings, Etc.)
- NVOCC Non Vessel Owning Common Carrier (Act as steamship line. Contracts with steamship lines directly leverage volume)
- Compliance Audit (Get out of Jail Free Card) processes and denied party screenings and more
- International Managed Services
- Air Freight Shipment & Ocean Shipments import / export





# Rail Management: Steve Hamilton Jr. & Don Bieber

- Basic Rail Fleet Management Track/Trace, Monitoring, Expediting, etc.
- Reporting demurrage, average turns, track/trace, etc
- Rail Car Utilization railcar registration, sub-fleet creation, updates to rail fleet, etc.
- Waybill Support
- Railcar lease management
- Fleet maintenance management

## >>> CLX Engagement Models – Flexible Solutions

#### Supporting Customer's Growth Through Multiple Levels of Engagement

## Capacity **Support Model**

- ✓ Brokerage
- ✓International
- ✓ Air Freight
- ✓ Intermodal

## **Transportation Technology (TMS)**

- ✓One-way / Two-way Integration
- ✓NA / EMEA / LA / APAC
- ✓ Managed by Client Resources
- ✓ Inbound / Outbound

### **4PL/3PL Solution**

- ✓Operational Efficiency Reviews
- ✓ Continuous Improvement
- ✓ Global Analytics
- ✓ Freight Audit
- ✓ Claims Management

### **Cost Control Solutions**

- ✓ Benchmark All modes globally
- ✓ Procurement Event Globally
- ✓ Network Assessment

## Managed **Transportation**

- ✓ Execution of Freight Bookings
- √Carrier Management
- ✓ Shipment Monitoring & Control



#### **CLX Partnership with E2Open** The English **CLX L@GISTICS** français (CA) français (FR) BLU TAY Deutsch THE WORLD LEADER IN CHEMICAL LOGISTICS Português (BR) Español (ES) Italiano Português (PT) now part of E20PEN - Polski • EMEA Ground Türkçe Optimize Nederlands Español (MX) Execute Русский Track North Am Ground · Asia Road and Short Sea Bahasa Indonesia ·Sea Liner Settle Optimize Optimize 中文(简体) Route Execute Execute 中文(繁體) Execute Track Track Track Settle Settle Settle AUS/NZ Ground Optimize Execute Africa Ground Track Optimize Execute Track South Am Ground Optimize **All Partners** Execute Track **Carriers All Modes Freight Forwarders** 3PL's Bulk Truck **ISO Tanks** Van Rail LTL Container Air **Tank Operators**

## **Ways To Support Business Requirements: Managed Transportation**

#### Service Performance Management

- Track and report key performance metrics
- Ongoing analysis and continuous improvement
- Customer dashboards

#### **Freight Payment**

- Audit for accuracy
- Manage exceptions
- Allocate costs based on business rules
- Timely communication to customer

#### **Carrier Procurement**

- Carrier qualification
- Rate negotiation
- Route guide creation
- Ongoing compliance monitoring

#### CLX

- 24x7 operations
- Experienced resources
- Customer focus

# Shipment Monitoring & Control

- Shipment Track and trace
- Status updates to customer
- Proactive alert management and issue resolution

#### Carrier Management

- Expectations and requirements
- Training / onboarding
- Capacity planning
- Equipment availability

# Transportation Planning

- Daily planning of loads
- Mode / carrier selection
- Load tender / confirmation
- Confirm pick-up



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